

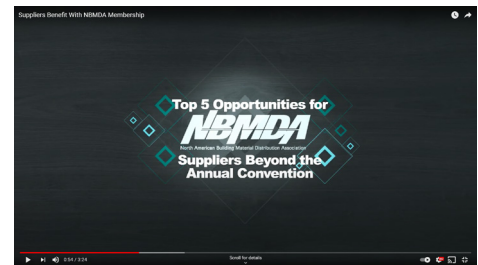
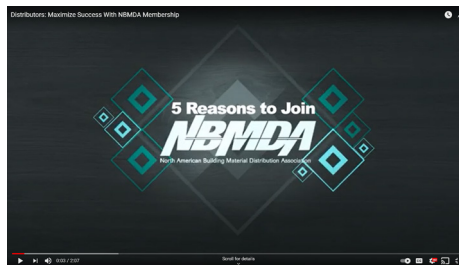
# Join Our Community

The North American Building Material Distribution Association (NBMDA) is a network of distributors, suppliers and service providers dedicated to developing and promoting the effectiveness of distribution processes to improve member profitability and growth. **NBMDA is where distributors grow!**

Hear what current members of NBMDA have to say about the value of their participation. Click the image below for a brief video.

## Distributors: Maximize Success With NBMDA Membership

## Suppliers Benefit With NBMDA Membership



# Who Are NBMDA Members?

NBMDA represents the leading wholesale distributors and suppliers of interior building products and woodworking materials. Membership is comprised of distributors and suppliers that serve the independent building material, and kitchen and bath dealer as well as those that serve production companies involved in cabinetry, architectural woodwork, stock woodwork, store fixtures, solid surface fabricating, plastics fabricating, general and specialty woodworking industries.

## Primary Product Categories:

Abrasives	Lumber & Plywood (hardwood)	Storage & Convenience Products
Adhesives	MDF	Tools & Machinery
Cabinet & Closet Accessories	Melamine	Veneers
Decorative Surfaces	Millwork & Mouldings	Other Related Shop Supplies
Edging Materials	Particleboard	
Countertops	Specialty Building Materials	
Hardware (decorative & functional)	Stains, Coatings, Finishes	

Check out pages 4-5 for a sample of our membership! >>>



## Connections & Business Contacts

NBMDA represents the movers and shakers of distribution in our channel. These executives are a wealth of knowledge and experience. Best practice sharing is continuous within the NBMDA network, as is the opportunity to deepen existing trading partnerships and develop new business opportunities.



## Education & Training

Education is the cornerstone of NBMDA's value proposition. Rotating distribution topics are covered each year and delivered to our members through multiple mediums, including live events, webinars, regional meetings and online programs. Core topics include sales, sales management, branch management, human resources, inventory, warehousing, purchasing, transportation, marketing and technology.



## Benchmarking

NBMDA helps you to understand how your distributorship stacks-up against others in the channel. If you can't measure it, you can't improve on it, so we help you understand how you compare. Our benchmarking program covers financial metrics and sales, as well as compensation and benefits programs. These reports are exclusive to NBMDA members and cannot be found anywhere else at any cost.



## Thought Leadership

Through multiple mediums, NBMDA provides access to fellow industry leaders as well as distribution management consultants who share their ideas, predications and opinions on the topics that are impacting your distribution business now and in the future.



## Trend Data & Analysis

Change is constant within our distribution channel and executives need to be continually monitoring trends. NBMDA provides a number of reports on a regular basis covering economic trends, sales trends and labor trends. Guest speakers provide analysis of varying distribution trends at NBMDA events.



## Access to Experts

Distribution executives have a lot on their plate and cannot be experts in everything. NBMDA has partnership agreements with leading experts who are available to help our members navigate a variety of business complexities.



## Research

NBMDA provides its members with an ongoing series of exclusive research reports and white papers on relevant channel topics and dynamics. The reports are of high value to both distributors and suppliers, covering topics such as home building, commercial construction, home centers, e-commerce, transportation and labor.



## Savings Programs

NBMDA helps improve your bottom line by saving you money through our extensive menu of discounted savings programs designed specifically for distributors and manufacturers. Core programs include talent recruitment, employee testing, truck leasing, payroll services, uniforms, credit card processing, propane and many others.



## Future Workforce

How are you and your customers going to find and train the talent to replace your aging workers? This is a growing challenge that is only going to get more difficult. NBMDA has resources to help support a number of industry initiatives that are working on the issue.

To learn more about NBMDA's member benefits and strategic partners, visit [www.nbmda.org](http://www.nbmda.org).



# Year-Round Connections



Annual Convention

## NBMDA Annual Convention

The NBMDA Annual Convention is the optimal investment in the success of your business. At the convention, you have access to top distributors, suppliers and service providers to establish new relationships, enhance your business strategy with insights from recognized business experts and learn about what others are doing to run their businesses effectively.



## Emerging Distribution Leaders Program

The NBMDA Emerging Distribution Leaders Program is a curated, professional development program centered on you: The up-and-coming distribution professional. The program is designed to give a voice to emerging industry leaders within the wholesale distribution channel and provides opportunities to connect and build relationships through education, networking and involvement in the association.



## Association of Woodworking and Furnishing Suppliers (AWFS) Fair

At the AWFS Fair, NBMDA members have an opportunity to connect with one another, share insights, ideas and best practices. NBMDA hosts a complimentary Networking Reception for our members.



## International Woodworking Fair (IWF)

Every other year, NBMDA participates in IWF, providing attendees with the opportunity to solve problems and find solutions, share ideas and reconnect with customers. The tradeshow is a source for new ideas and products to improve your company. NBMDA hosts a complimentary Networking Reception for our members.



## Kitchen & Bath Industry Show (KBIS)

NBMDA regularly participates in KBIS, an event that brings every aspect of kitchen and bath innovation together into one comprehensive, value-filled marketplace.



## University of Innovative Distribution (UID)

For 20 years, the University of Innovative Distribution (UID) has provided education focused on the needs of wholesale distribution professionals and companies. With its concentrated three-day format, UID has helped increase the effectiveness of hundreds of NBMDA member employees.



## Get Social With NBMDA

Stay up to date on the latest, including *Channel Connection* articles, industry news and new offerings and reports for members, by connecting with NBMDA on social media:

- Facebook: [@NBMDA](#)
- LinkedIn: [NBMDA](#)



North American Building Material Distribution Association

# You're in Good Company

## NBMDA Distributor Members

Sample of 100+ Distributor Members



For a complete list of NBMDA distributor member firms visit [www.nbmda.org](http://www.nbmda.org).

## NBMDA Supplier Members

Sample of 100+ Supplier Members



For a complete list of NBMDA supplier member firms visit [www.nbmda.org](http://www.nbmda.org).