



# Application for NBMDA Distributor Membership

**Mail to:** North American Building Material Distribution Association  
 5261 Paysphere Circle  
 Chicago, IL 60674  
**Fax to:** 312.644.0310 **Telephone:** 312.321.6845 or 888.747.7862

- Please indicate your dues level in relation to your company's annual gross sales and including all branch locations and related subsidiary companies.

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> 0 - 9.9 million = \$795     | <input type="checkbox"/> 60 - 69.9 million = \$1,495   | <input type="checkbox"/> 200 - 299.9 million = \$2,195 |
| <input type="checkbox"/> 10 - 19.9 million = \$995   | <input type="checkbox"/> 70 - 79.9 million = \$1,595   | <input type="checkbox"/> 300 - 399.9 million = \$2,395 |
| <input type="checkbox"/> 20 - 29.9 million = \$1095  | <input type="checkbox"/> 80 - 89.9 million = \$1,695   | <input type="checkbox"/> 400 - 499.9 million = \$2,595 |
| <input type="checkbox"/> 30 - 39.9 million = \$1,195 | <input type="checkbox"/> 90 - 99.9 million = \$1,795   | <input type="checkbox"/> 500 - 999.9 million = \$2,795 |
| <input type="checkbox"/> 40 - 49.9 million = \$1,295 | <input type="checkbox"/> 100 - 149.9 million = \$1,895 | <input type="checkbox"/> over 999.9 million = \$4,595  |
| <input type="checkbox"/> 50 - 59.9 million = \$1,395 | <input type="checkbox"/> 150 - 199.9 million = \$1,995 |  |

- Please select your payment method:

- Bill me  
 Check enclosed (made payable to NBMDA)  
 Charge credit card:  
     \_\_\_ MasterCard    \_\_\_ Visa    \_\_\_ American Express

Card number: \_\_\_\_\_ Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_ Exp. Date \_\_\_\_\_

Dues year is July 1 - June 30. Dues fee covers mailings to all of your distribution locations.  
 Please duplicate the following information for each location on a separate sheet.

- Please print or type.

Company name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/province: \_\_\_\_\_ Zip/postal code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Company web site address: \_\_\_\_\_

Primary contact: \_\_\_\_\_ Title: \_\_\_\_\_

Secondary contact: \_\_\_\_\_ Title: \_\_\_\_\_

Primary contact e-mail: \_\_\_\_\_ Secondary contact e-mail: \_\_\_\_\_

Please indicate your primary customer base:

- Retail (dealers; local, regional and national chains)       Contractors (professional contractors/builders)  
 Cabinet industry (cabinet shops, woodworkers, store fixture manufacturers)

List your primary product categories: \_\_\_\_\_

Recommended for membership by: \_\_\_\_\_

The signature below certifies the applicant has read, understands and meets the qualifications for distributor membership in NBMDA. Applicant agrees, if elected to membership, to pay association dues in a timely manner.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name (please print): \_\_\_\_\_ Title: \_\_\_\_\_

## **WHAT IS NBMDA?**

The North American Building Material Distribution Association (NBMDA) was formed as a result of the 1995 merger between the Canadian National Building Material Distributors Association (CNBMDA) and the National Building Material Distributors Association (NBMDA) which was originally founded in 1954. Today, the expanded NBMDA is the premier association for the distributor, manufacturer and allied supplier involved in the distribution of building materials and related products throughout North America. Its primary responsibility is to work with its members to provide support services needed to prosper in the changing distribution marketplace.

## **BENEFITS OF MEMBERSHIP:**

A participating company in NBMDA receives exclusive opportunities to increase their knowledge, obtain valuable data and build influential relationships to enhance their business and gain a competitive advantage over a non-participant. A distributor member has the unequalled opportunity to interact with similar distributors as well as leading manufacturers and allied suppliers in the industry.

## **QUALIFICATION FOR DISTRIBUTOR MEMBERSHIP:**

Be recognized as a wholesaler of such products by representative manufacturers and by a sufficient number of customers in its trading area to clearly establish the fact that a bona fide wholesaling service is performed in that area.

Maintain adequately staffed and equipped office, warehouse and shipping facilities which shall be continuously open to customers during normal business hours.

Maintain a full-time sales organization actively and continuously engaged in calling upon and selling at wholesale to customers during normal business hours.

Normally purchase building materials or other related products in car/trucklot or recognized bulk quantities and maintain a warehouse of stock of such products large enough to adequately serve its customers.

Periodically issue a stock pile list, price list or catalog covering building-related products available for sale at wholesale to customers.

## **NBMDA OBJECTIVES:**

TO PROMOTE increased use of the products and services of the wholesale building materials distribution industry.

TO REPRESENT the interests of the industry in contracts with government, other organizations and the public.

TO CONDUCT educational activities.

TO GATHER, ANALYZE, PUBLISH AND DISSEMINATE to the industry, government, and the public, information relevant to the industry.

TO FOSTER programs and services which will enhance the image and the efficient and economic performance of the industry.

TO ESTABLISH group programs of insurance and retirement benefits and TO ENGAGE in any lawful activity which will enhance the welfare of the industry and the members of the association.

TO DO any and all lawful acts to perform and furnish any and all lawful services which may be deemed to be useful or desirable in order to effectuate any of the above activities.

## **NBMDA MISSION STATEMENT:**

NBMDA develops and promotes member excellence to improve the effectiveness of marketing and distribution services to customers.

**NOTE:** Pursuant to the Revenue Act of 1987, we are required to advise you that your Association dues are not deductible as charitable contributions for Federal income tax purposes. Your dues payments, however, remain deductible as business expenses to the same extent as permitted under prior law.