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## 2008 COMPENSATION REPORT ORDER FORM

**MAIL: NBMDA, 401 N. Michigan Ave., Chicago, IL 60611 or FAX: 312/644-0310** *(Credit Card orders only)*

The 2008 Compensation Report reviews the NBMDA results from the 2007 Cross-Industry Employee Compensation and Benefits survey. The survey was sponsored by NBMDA and 40 other organizations in the distribution industries. A total of 1,704 firms participated in the cross-industry survey; of that total, 25 were members of NBMDA. The complete results of this survey are contained in the following two reports. Combined, they provide the most complete source of information about compensation and benefit practices available for distribution industries.

**NBMDA Report** - This report contains information only from the NBMDA firms taking part in the survey. Where appropriate, the NBMDA figures are compared to the results for the entire cross-industry sample of firms. This report provides information on both executive and employee compensation, including salaries, bonuses, commissions and perks. It also includes details on fringe benefit packages, such as retirement programs, health insurance, vacations and the like.

**Cross-Industry Report** - The second document takes advantage of the large sample of firms to provide information at its most detailed level. The cross-industry report provides break-outs for 20 different sales volume categories. In addition, over 100 specific geographic areas are also profiled. Taken together, these two reports represent the most detailed look at compensation and benefits ever undertaken in the distribution industries. The information is available only through the combined effort of all of the associations involved.

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**FEE:**

- NBMDA non-participating member - \$500
  - Non-member - \$1,000
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